nCino Banking Advisor

OVERVIEW

With recent advances in artificial intelligence (AI) capabilities, financial institutions can enhance efficiencies and unlock new value streams. With AI, financial institutions (FIs) can utilize immense amounts of latent data, analytics and intelligence with explainable capabilities to transform how they operate. Generative AI, the latest AI development, serves as an intelligent, interactive assistant that boosts productivity and transforms how businesses interact with their data. From automating routine tasks to enhancing risk management processes, generative AI is redefining how FIs operate.

Streamline Relationship Banking with Generative Al

nCino, the pioneer in cloud banking, is redefining relationship banking with nCino Banking Advisor, powered by nIQ. Banking Advisor is a banker-focused, conversational assistant powered by the generative AI capabilities within the nIQ Data and AI infrastructure. Banking Advisor augments the banker experience and an institution's processes to streamline lending, improve efficiency and to help drive portfolio growth.

- Provides a modern, digital banking experience for financial institutions
- A trusted, banker-focused digital advisor that streamlines banking processes
- Accelerates adoption, faster onboarding, and maximizes product efficiency
- Improves loan approval and cycle times
- Reduces manual workloads allowing staff to focus on value-added activities
- Better understand pricing and profitability calculations and metrics



Leverage the Generative AI power of nCino IQ (nIQ)

nIQ, nCino's brand for artificial intelligence (AI), machine learning (ML) and analytics, delivers intelligent automation, data-driven insights and industry benchmarks to elevate nCino's Cloud Banking Platform.



A Modern Banking Experience

Banking Advisor provides a modern, streamlined banking experience that addresses the needs of financial institutions, such as improving efficiency, reducing costs and bolstering risk management. The efficiency of Banking Advisor allows all roles at an institution to increase productivity and focus more time on highvalue activities, such as portfolio management, growing relationships and providing high-quality credit decisions.



Built for Efficiency and Banking

The nCino Banking Advisor represents an innovative leap in Al-assisted financial service capabilities, designed with a set of unique skills to meet the modern demands of relationship banking.

- Interact with any PDF document: credit policy, training materials, market data, how-to-guides, etc.
- Automatically write new deal and credit memo narratives
- Conversational benchmarks and insights

Designed on the Principles of **Trust, Security, and Explainability**

Port City Coffee 🔻 🔊

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Banking Advisor | Powered by 🛞 🕅 🕰

Analyze historical financials

t 5% and expenses increase 2% an while revenue does not change, at point does the DSCR drop below

Can you check this against p

nSight Financial has a policy guideline requiring Food Service Contractors (NAICS code 722515) to have a DSCR or 1.75. Port City Coffee is compliant with a DSCR of 2.72. All policy guidelines are met. Would you like to:

 Suggest Financial Covenants

 Provide Early Warnings

 Measure Debt Impacts

Type or ask Banking Advisor

The DSCR falls below 1.6 in 2030. Would you like to: 0 🔻

