April 17, 2025

Dear Member of Congress:

As Congress moves forward with the budget reconciliation process, we write to express our strong support for the inclusion of the bipartisan and bicameral Access to Credit for our Rural Economy (ACRE) Act of 2025 (S.838 and H.R. 1822), legislation that will help sustain and grow rural America by easing the financial burden on farmers, ranchers, and rural communities.

The ACRE Act was introduced in the Senate by Senators Jerry Moran (R-KS), Angus King (I-ME), Ruben Gallego (D-AZ), Kevin Cramer (R-ND), and Tommy Tuberville (R-AL). The House companion was introduced by Representatives Randy Feenstra (R-IA-04), Don Davis (D-NC-01), and Nathaniel Moran (R-TX-1).

Farmers and ranchers are working through an increasingly difficult economic cycle. According to the annual American Bankers Association 2024 Ag Lender Survey,¹ the combination of lower export demand for U.S. agricultural goods and the rebound of global inventories has put significant downward pressure on global commodity prices and U.S. farm incomes. According to United States Department of Agriculture (USDA) Economic Research Service, total inflation-adjusted cash receipts are forecast to fall \$14.2 billion (2.7 percent) from 2024 to \$515.0 billion in 2025. Crop cash receipts are projected to decline \$11.5 billion (4.6 percent) during the year, and animal/animal product cash receipts are expected to fall by \$2.8 billion (1.0 percent).² While net farm incomes are expected to rise in the short-term due to the Emergency Commodity Assistance Program (ECAP) and USDA disaster assistance payments, these measures will only temporarily offset the burden of high input prices, including interest rates, in the future.

The ACRE Act offers more long-term stability for farmers and ranchers by creating the most competitive interest rate environment possible on loans secured by farm real estate and aquaculture facilities. The legislation will also drive down the cost of homeownership in rural communities with a population of 2,500 or less by lowering interest rates on home mortgages in rural areas valued at \$750,000 or less. ABA estimates the ACRE Act will lower the cost of credit by 100-150 basis points. For a young producer financing farmland purchased at \$10,000 per acre, that would equal a sustained reduced yearly interest cost of \$100-\$150 an acre.

Over 30 million rural Americans stand to benefit from the ACRE Act. Approximately 45 percent of agricultural lenders already receive this tax treatment on agricultural loans and rural mortgages. By including FDIC-insured financial institutions, ACRE would increase competition in rural markets and help drive down borrowing costs for rural families, farmers, and ranchers. It

¹ <u>https://www.aba.com/news-research/analysis-guides/agricultural-lender-survey</u>

² <u>https://www.ers.usda.gov/topics/farm-economy/farm-sector-income-finances/farm-sector-income-forecast</u>

would also improve the accessibility of affordable credit, enabling borrowers to shop for the best product, rate, and service at more than 79,000 bank branch locations nationwide.

The ACRE Act is the solution to help lower the cost of credit and increase credit availability for rural America. Congress can help our country's farmers, ranchers, and rural communities continue to grow and thrive by ensuring they have access to the credit they need. We urge you to include the ACRE Act in the budget reconciliation and appreciate your consideration.

Sincerely,

American Bankers Association Alabama Bankers Association Alaska Bankers Association Arizona Bankers Association Arkansas Bankers Association California Bankers Association Colorado Bankers Association **Connecticut Bankers Association** DC Bankers Association **Delaware Bankers Association** Florida Bankers Association Georgia Bankers Association Hawaii Bankers Association Idaho Bankers Association Illinois Bankers Association Indiana Bankers Association Iowa Bankers Association Kansas Bankers Association Kentucky Bankers Association Louisiana Bankers Association Maine Bankers Association Maryland Bankers Association Massachusetts Bankers Association Michigan Bankers Association Minnesota Bankers Association Mississippi Bankers Association Missouri Bankers Association

Montana Bankers Association Nebraska Bankers Association Nevada Bankers Association New Hampshire Bankers Association New Jersey Bankers Association New Mexico Bankers Association New York Bankers Association North Carolina Bankers Association North Dakota Bankers Association **Ohio Bankers League** Oklahoma Bankers Association **Oregon Bankers Association** Pennsylvania Bankers Association Puerto Rico Bankers Association Rhode Island Bankers Association South Carolina Bankers Association South Dakota Bankers Association **Tennessee Bankers Association Texas Bankers Association** Utah Bankers Association Vermont Bankers Association Virginia Bankers Association Washington Bankers Association West Virginia Bankers Association Wisconsin Bankers Association Wyoming Bankers Association