



Directory of Trust Banking

Trust banking is an integral part of the financial services community. Tap into this dynamic segment with help from Accuity's Directory of Trust Banking.

The definitive source for information on trust banking

The Directory of Trust Banking is the world's most unique catalogue of U.S. banks and largest trust companies with trust management discretion. Updated each October, the directory profiles more than 4,000 businesses—including the most extensive business card file or contact network. Other details include:

- > Charter type
- > Trust officer names and functional responsibilities
- > Holding company and owners
- > Types of collective investment funds
- > Breakdowns between managed and non-managed assets
- > Year over year growth patterns
- > Complete contact data

Major Advantages

- > Annually updated
- > Contains department-specific contact information
- > Ideal for marketing and sales campaigns
- > List over 4,000 organizations

Additional Information

The Directory of Trust Banking will become a crucial component of your trust banking-directed initiatives. It enables you to quickly identify industry leaders with convenient ranking tables and indexes:

- > Top trust institutions in seven categories, nationally and within each state
- > Index of institutions with collective investment funds
- > Index of collective investment fund types (equity, balanced, municipal, etc.)
- > Index of institutions with corporate trust assets
- > State and national rankings
- > Guide to investment products used



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TOP 25—Other Retirement - Assets (Managed)

Name	City	Dollar Amount		Number of Accounts		
		2004 \$ (000)	2003 Rank	2004 Rank	2004 Rank	2003 Rank
1 State Street Bank and Trust Company	Boston	114,184,277	1	777	2	1
2 Fidelity Management Trust Company	Marlborough	8,186,875	2	43	21	18
3 Association	Boston	6,435,075	3	1,010	1	2
4 United States Trust Company of Boston	Boston	207,266	4	389	4	3
5 Boston Private Bank & Trust Company	Boston	140,458	5	425	3	4
6 Cambridge Trust Company	Cambridge	55,793	6	108	12	10
7 Rockland Trust Company	Rockland	50,834	7	219	5	5
8 Berkshire Bank	Pittsfield	36,459	8	155	8	8
9 The Savings Bank	Wakefield	30,153	10	184	7	6
10 Legacy Banks	Pittsfield	24,042	11	112	10	12
11 Bristol County Savings Bank	Taunton	20,724	13	129	9	11
12 Cambridge Savings Bank	Cambridge	20,602		76	15	
13 Flagship Bank and Trust Company	Worcester	19,613	12	88	17	16
14 Enterprise Bank and Trust Company	Lowell	16,635	16	72	16	17
15 Beverly National Bank	Beverly	14,246	15	110	11	9
16 Cape Ann Savings Bank	Gloucester	12,279	14	64	18	14
17 Citizens-Union Savings Bank	Fall River	10,517	22	29	23	23
18 Bridgewater Savings Bank	Raynham	9,976	17	78	14	21
19 Hudson Savings Bank	Hudson	8,335	20	191	6	7
20 Dukes County Savings Bank	Edgartown	6,893	19	80	13	15
21 Greenfield Savings Bank	Greenfield	6,361	21	44	20	20
22 Citizens Bank of Massachusetts	Boston	5,822	18	15	24	22
23 The Milford National Bank and Trust Company	Milford	5,757	23	48	19	19
24 The Bank of Western Massachusetts	Springfield	3,687		34	22	
25 Westbank	West Springfield	2,534	24	6	27	26

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FALL RIVER

FALL RIVER

Citizens-Union Savings Bank

4 S Main St, Fall River (02721-6383) PO Box 1311
(02722-1311)
Tel: (508)675-4316
Fax: (508)675-4538
StateMutual Savings Bank Est 1851
Holding Company: Narragansett Financial Corp, Fall River,
MA
Employees Prof 2 Admin 5
Min Acct Size \$100,000

OFFICERS

STO George E Oliveira, SVP
TO George E Oliveira, SVP
Sandra Sevigney, VP & TO
Debra T Maltais, Tr Supv
Rita A Voretsky, VP & Dev Off
Peter J Morris, Tr Inv Off
Sandra Beck, Tr Inv Trader
Edward Misiolek, Tr Oper Supv
Mktg George E Oliveira, SVP
Pers Tr George E Oliveira, SVP
Bus Dev George E Oliveira, SVP
Empl Bnfis Ann Ramos-Desrosiers, VP
Sandra Sevigney, VP & TO
Inv George E Oliveira, SVP
Tax & Probate Sandra Sevigney, VP & TO
Pvt Bnkg Sandra Sevigney, VP & TO

Tr Adm George E Oliveira, SVP
Sandra Sevigney, VP & TO
Cmpl Ann Ramos-Desrosiers, VP
Sandra Sevigney, VP & TO
Tr Oper Debra T Maltais, Tr Supv
Edward Misiolek, Tr Oper Supv

INVESTMENT INSTRUMENTS USED

Fixed Income-Short Term: Agencies, Certificates of Deposit-Domestic, Commercial Paper, Money Market Funds, Time Deposits, Treasury Bills; Fixed Income-Medium to Long Term: Bond Funds, Corporate Bonds, Preferred Stock, Treasury Notes and Bonds; Municipal: Municipal Funds; Equities: Mutual Funds, US Common Stocks, Non-US Common Stocks

MANAGED ASSETS

	\$ (000)		# of Accounts	
	2004	2003	2004	2003
Personal Trust and Agency Accounts	\$75,832	\$77,627	169	166
Employee Benefits-Defined Contributions	559	503	3	3
Other Retirement Accounts	\$10,517	\$6,775	29	24
Investment Management Agency Accounts	\$27,929	\$26,366	76	70
Total Fiduciary Accounts	\$114,867	\$110,271	277	263

NON-MANAGED ASSETS

	2004	2003	2004	2003
Other Retirement Accounts	\$310	\$290	3	3
Total Fiduciary Accounts	\$310	\$290	3	3
Custody and Safekeeping Accounts	\$25,011	\$21,243	69	68

About Accuity

Accuity (www.AccuitySolutions.com), a SourceMedia Company, is a leading provider of data, software and services that allow organizations, across multiple industries, to maximize efficiency and facilitate compliance of their transactions.

As the official registrar of ABA routing numbers since 1911, Accuity maintains the most authoritative and comprehensive databases globally with a reputation built on the quality and accuracy of our data, products and services.

For more than 90 years our worldwide clients, located in over 150 countries, include C-level executives, managers, and technology professionals. The solutions and services we provide are packaged in multiple formats to serve their diverse needs.

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For More Information

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