

# Tennessee Credit Unions: The Real Story

Tax-paying Tennessee banks compete head to head with tax-exempt credit unions. Although they portray themselves as mom and pop shops for people of modest means, today credit unions are a \$2.2 trillion industry, with many indistinguishable from banks. The BIG difference—they don't pay federal income taxes, depriving the U.S. Treasury of nearly \$3.1 billion every year.

## Who Pays the Taxes?

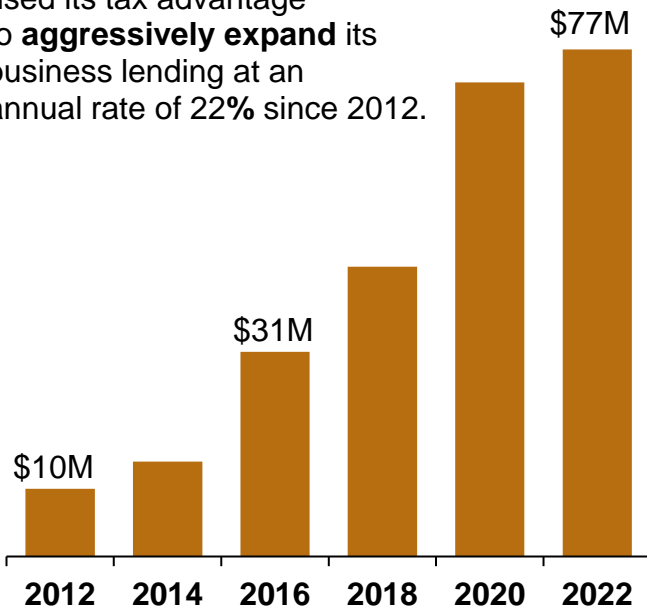
Taxes Paid in 2022	
<u>TN Credit Unions</u>	<u>TN Banks*</u>
\$0	\$659,162,000

\*Includes all applicable federal, state and local, and foreign income taxes

Eastman Credit Union would have paid **\$28.3 million in taxes** during 2022, had it paid its fair share.

## Indistinguishable from Banks

Enrichment Federal Credit Union used its tax advantage to **aggressively expand** its business lending at an annual rate of 22% since 2012.

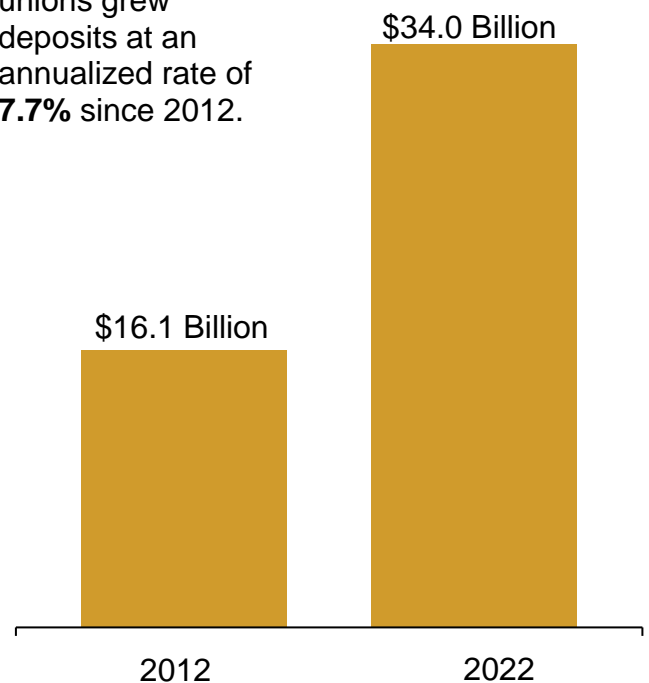


## Larger than Most Tennessee Banks

Eastman Credit Union, with **\$7.5 billion in assets**, is the largest credit union in Tennessee, **larger than all but three** Tennessee-headquartered banks.

## Tennessee Credit Unions Leverage Their Tax Exemption to Grow Deposits

Tennessee credit unions grew deposits at an annualized rate of **7.7%** since 2012.



## Large Credit Union Auto Lenders

The top five Tennessee-headquartered auto lenders are credit unions

Institution	Auto Loans (\$000)
Knoxville TVA Employees Crec	1,905,060
Eastman Credit Union	1,711,962
Ascend Federal Credit Union	1,118,629
ORNL FCU	858,708
Tennessee Valley FCU	747,407